

Press Release

Bossard Group

Announcement of Q3 sales 2010

Further marked sales growth in Q3

The positive sales trend in the first half of the year continued throughout the third quarter of 2010. Bossard Group reached sales of CHF 119.4 million, an increase of 32.2 % in local currencies. All three sales areas again reported double digit growth. Given the weaker Euro and U.S. dollar, sales growth expressed in Swiss francs was 5.2 percentage points lower at 27 %.

Thus in the first nine months of the current business year Bossard Group reached sales of CHF 363.5 million. Compared to the prior year this is an increase of 25 % in local currencies. In Swiss francs sales were up 21.2 %.

Prospects

Given the sales development during the first nine months of the year, we expect sales for the entire year to be in the region of CHF 470 million. The Group's good profitability continued in the third quarter of 2010, so that we will clearly surpass the record result of CHF 32.4 million set up in 2008.

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Gross sales 3rd quarter			Change in %	
In CHF million	2010	2009	in CHF	in local currency
Europe	64.2	54.6	17.6%	25.0%
America	30.9	23.9	29.3%	32.0%
Asia	24.3	15.5	56.8%	56.5%
Group	119.4	94.0	27.0%	32.2%

Gross sales January - September			Change in %	
In CHF million	2010	2009	in CHF	in local currency
Europe	198.1	169.9	16.6%	20.8%
America	99.4	87.7	13.3%	17.7%
Asia	66.0	42.3	56.0%	55.8%
Group	363.5	299.9	21.2%	25.0%

Profile:

Bossard is a fastening technology and logistics company operating globally. Its full-service package focuses on fasteners and includes worldwide sales, technical and engineering support, and inventory management. Its customer base is made up of local and multinational industrial companies. The Group has 1,450 employees in more than 50 locations worldwide and reported sales of 395 million Swiss francs in the year 2009. Bossard is listed on the Swiss Exchange.