

**Press Release****Bossard Group****Sales in the 3rd quarter of 2012****Sales revenues increased**

Bossard Group achieved sales of CHF 118.8 million in the 3rd quarter of 2012, or 8.7 percent more than in the same period last year. In local currencies the rise was 1.1 percent.

**Europe and Asia improved – America remains strong**

The 3rd quarter of 2012, like the previous quarter, was characterized by markedly different regional trends. Compared to the same period in the previous year, Europe again saw a fall in sales of 3.1 percent in local currencies in Q3 2012. This decline, however, was less than in Q2 2012, when sales revenues in comparison with the previous year were 3.8 percent lower. The improvement in Asia was even more pronounced. While that region saw a decline in sales of 6.3 percent in local currencies in Q2 2012, a modest increase of 0.5 percent was achieved in Q3. Demand remained strong in America, where the growth in sales of 9.8 percent in local currencies was once again almost into double digits.

**Increase also achieved in nine-month comparison**

In the first nine months of 2012, the Group recorded sales of CHF 370.2 million, an improvement over the previous year of 2.4 percent in Swiss francs and 0.7 percent in local currencies. Over that period, Europe accounted for a decline in sales of -2.8 percent in local currencies and Asia a decline of -3.4 percent, while sales revenues in America hit double digits with +10.2 percent.

**Subdued demand expected to continue**

The global market environment remains volatile and beset by uncertainty, which finds its expression in continuing subdued demand. Bossard is expecting to realize a sales volume in the order of CHF 480 million for the entire trading year 2012, or slightly ahead of the previous year.

Gross sales 3rd quarter			Change in %	
In CHF million	2012	2011	in CHF	in local currency
Europe	62.3	63.2	-1.4%	-3.1%
America	35.2	27.2	29.4%	9.8%
Asia	21.3	18.9	12.7%	0.5%
<b>Group</b>	<b>118.8</b>	<b>109.3</b>	<b>8.7%</b>	<b>1.1%</b>

Gross sales January - September			Change in %	
In CHF million	2012	2011	in CHF	in local currency
Europe	198.3	206.7	-4.0%	-2.8%
America	110.8	94.0	17.9%	10.2%
Asia	61.1	61.0	0.1%	-3.4%
<b>Group</b>	<b>370.2</b>	<b>361.7</b>	<b>2.4%</b>	<b>0.7%</b>

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### Profile:

Bossard is a leading supplier of intelligent solutions for industrial fastening technology. The company's complete portfolio for fasteners includes worldwide sales, technical consulting (engineering) and inventory management (logistics).

Its customers include local and multinational industrial companies who use Bossard's solutions to improve their productivity. Employing 1,600 people in over 50 locations around the world, the Group generated CHF 474 million in sales in 2011. Bossard is listed on the SIX Swiss Exchange.